

uniathena

# MBA

in Energy  
Management



**Unimarconi**  
LA PRIMA UNIVERSITÀ  
DIGITALE ITALIANA



CAMBRIDGE  
INTERNATIONAL  
QUALIFICATIONS



Chartered  
Management  
Institute



**Awarding Body**  
accredited by the Ministry  
of Education, Italy



**Globally recognized**  
Triple Certification  
program



**Flexible, fully online  
delivery** – learn at your  
pace



**Affordable, pay-per-  
module** fee structure



**Personal Tutor** Support  
for every learner



**Powerful alumni** and  
corporate connections



Industry interface  
through **live webinars**

# Your Executive Capability for a Changing Energy Economy

Pursue an  
**Italian MBA**  
from the Comfort  
of Your Home

Empower your future with UniAthena's specialized MBA in Energy Management—a fully online, flexible program designed for ambitious professionals who want to lead and innovate in the dynamic energy sector worldwide. Offered in collaboration with Guglielmo Marconi University (GMU), Cambridge International Qualifications (CIQ), and Chartered Management Institute (CMI), this MBA delivers triple international certification for maximum career impact.



# Message From Academic Director

Westford Education Group, through UniAthena, is committed to offering learners the highest quality international programs from Europe, the US, and other leading countries. We carefully select our partner universities to ensure every program is fully accredited, internationally recognized, and industry-appropriate. Our dedicated teaching and support staff focus on one goal: your success—both in the classroom and in your career. With UniAthena, you always have committed support throughout your educational journey.

Our distinguished international faculty combine academic excellence with real-world corporate experience, ensuring you graduate ready to lead and innovate. We warmly welcome you to UniAthena, the new era of affordable, flexible, and accessible learning.

## **Col (Rtd). Anil Ahluwalia**

Academic Director  
UniAthena



# Who We Are

UniAthena is an online higher education provider offering flexible and affordable learning solutions. Our vision is to make quality higher education available to all, empowering people from all walks of life through flexible and cost-effective learning opportunities.

As the latest venture of the Westford Education Group, UniAthena is on a high-growth trajectory in the dynamic ed-tech space, building on over a decade of expertise in higher education. With our reach extending to over 143 countries, we provide globally recognized Master, Doctoral programs, Postgraduate Certificates, and Free Short Courses, all developed in collaboration with renowned European universities and qualification bodies.

UniAthena's mission is to help learners from diverse backgrounds achieve internationally accredited qualifications and professional growth through accessible, fully online programs. We have a legal presence in the UAE, UK, and India. The entity operates in the UAE as Athena Global Education FZE.



# Westford Education Group

Westford Education Group was established in 2009, with an objective to fulfill the aspirations of learners with diverse backgrounds from across the globe to attain internationally-accredited qualifications in the form of on-site and online learning interventions.

Working toward a world where everyone has access to higher education, WEG now stands out, winning the confidence of its learners and the community, a result of its steadfast commitment to learners' welfare and their success stories.

At Westford, we have come up with an integrated strategy and operational model for global education. The group's overall mission is "enabling the learner of today to become a successful individual of tomorrow."



# Why Choose UniAthena?



## Flexible Learning:

Choose between fixed or flexible schedules and bite-sized online modules—perfect for busy professionals. This allows you to balance your education with personal and work commitments seamlessly.

## Affordable Payment Plan:

Pay-per-module and easy installment options (no hefty upfront fees—spread your investment comfortably). This financial flexibility makes advancing your career accessible without straining your budget.



## Personal Tutor Support:

Dedicated personal tutors support your academic journey every step of the way. They provide tailored guidance, address your questions promptly, and help keep you motivated throughout the program.

## University Accreditation:

Learn with a truly international ecosystem, partnering with prestigious universities and awarding bodies. Your qualifications will be respected globally, opening doors to advanced career opportunities worldwide.



## World-Class Faculty:

Be guided by expert instructors and mentors with strong academic foundations and real-world experience across energy management, sustainable building design, general management, finance, and environmental systems. Their industry exposure ensures you gain practical, application-ready knowledge across energy systems, business leadership, sustainability, and research-driven decision making.

# Program Overview

## UniAthena's MBA in Energy Management

is carefully structured to help professionals build a well-rounded approach to energy-focused management. The program brings together management and sustainability disciplines in a balanced way, enabling learners to develop combined strengths that open new professional opportunities and earn solid industry recognition. Graduates gain the competencies needed to grow as Energy Management Specialists, Energy Managers, Operations Managers, Sustainability Consultants, and Project Managers in Renewable Energy. Career openings continue to rise across retail, hospitality, telecommunications, pharmaceuticals, and other major sectors. Professionals who choose to specialise in Energy Management are well placed to stay ahead of the field.



# Program Overview

- This **90 ECTS MBA program** is offered in partnership with **Guglielmo Marconi University, Italy**.
- Guglielmo Marconi University, accredited by the **Ministry of Education, Italy**, is a member of the **Bologna Process in the European Higher Education Area (EHEA)** and a **NARIC-approved university**.
- Learners may earn additional certifications, including the **Postgraduate Diploma in Energy Management from Cambridge International Qualifications, UK** and **Certified Manager Certification from Chartered Management Institute, UK (Optional)**.
- This specialised MBA Program will help busy professionals **understand and apply the concepts of Sustainability, Energy Efficient Building Design, Management, Business Finance, and more**.
- Curated by our expert faculty, the course materials and assessments are designed to help learners develop real-life skills that will directly enhance their workplace performance.
- Learners will receive a complimentary **one-year membership to the Chartered Management Institute (CMI), UK**.
- Learners can attend the **Annual Convocation hosted by GMU in Italy**.



# Why This Course



## Be In-Demand:

There is a rising global demand for energy conservation and sustainability, with 84% of companies planning to hire MBA graduates specializing in energy conservation, sustainability, and environmental responsibility.



## Greater Professional Prospects:

An MBA in Energy Management offers diverse opportunities across sectors, including renewable energy, retail, manufacturing, government, public sector, corporate sustainability, and healthcare, among others.



## Build Domain Mastery:

This MBA bridges theory and practice, providing a practical perspective on energy conservation in workplace settings. Learners will explore energy management nuances, comply with regulations, and develop energy-saving solutions.

## Triple Certification

- **MBA in Energy Managements** issued by Guglielmo Marconi University, Italy.
- **Postgraduate Diploma in Energy Management** issued by Cambridge International Qualifications, UK.
- **Certified Manager** issued by the Chartered Management Institute, UK (Optional).



# How you Learn

We provide a rich learning environment that fosters collaboration, innovation, and personal growth. Engage with a scientifically developed learning pedagogy that ensures a quality and effective journey for the learners. Enjoy a seamless learning experience tailored to your level of expertise on the subject matter.

## Video Classes

The well-developed online video lessons designed by our faculty will lay the foundation for your learning.

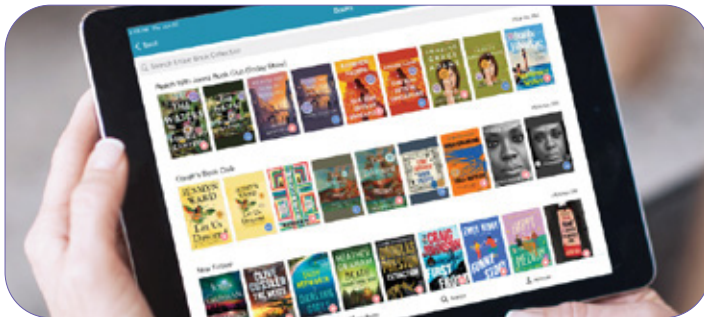
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## Personal Tutor

One-to-one personal tutor meetings will clarify your doubts and also guide your assignments.

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## Online Library

You get unlimited access to the online library, which consists of a large collection of books, journals, articles, white papers, videos, case studies, and other publications.

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## Collaborative Learning

Discussion Forums, webinars, and business scenario presentations will extend your learning beyond the curriculum and open a new world before you.

We offer webinars with industry leaders and career development workshops to help you build your professional network and advance your career.

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# Insights from Our Energy Management Webinars



A curated selection of sessions examining how renewable energy, sustainability, and decarbonisation are reshaping modern business. Led by industry specialists, these webinars explore evolving energy strategies, responsible brand leadership, and the shift toward low-carbon operations. Designed for professionals seeking practical insight into how energy decisions shape long-term performance, resilience, and global impact.

For more information, watch our webinar videos.



# Program Structure

## Modules Overview

Module No	Module Name	ECTS Equivalent
<b>Part A</b>		
1	Principles of Energy Management	10
2	Energy Efficient Buildings	10
3	General Management	10
4	Midterm Project	10
5	Finance for Business Leaders	10
6	Sustainability and Business	10
7	Building Services Engineering Management (Elective 1)	10
	Environmental Impact Assessment (Elective 2)	
<b>Part B</b>		
1	Research Methods	8
2	Capstone Project	12
<b>Total Credits</b>		<b>90</b>

# Module Description



## Principles of Energy Management

Level: EQF Level 7  
Credits: 10 ECTS

This module encompasses a comprehensive study of fuel types, combustion processes, and their impact on energy systems.



## Energy Efficient Buildings

Level: EQF Level 7  
Credits: 10 ECTS

This module will help learners to analyze the key parameters of the built environment and effectively design energy-efficient and comfortable buildings.



## General Management

Level: EQF Level 7  
Credits: 10 ECTS

This module explores vital general management concepts, including theories, stakeholder and change management, offering practical insights for real-world implementation.



## Midterm Project

Level: EQF Level 7  
Credits: 10 ECTS

This module develops learners' analytical, problem-solving, and decision-making skills through an individual mid-term project that applies business theories to real-world challenges across key functional areas.



## Finance for Business Leaders

Level: EQF Level 7  
Credits: 10 ECTS

This module is designed to inform and help the students to gain adequate awareness of the various aspects of financial statements.

# Module Description



## Sustainability and Business

Level: EQF Level 7  
Credits: 10 ECTS

This module examines how organizations align with sustainability goals, addressing economic and social issues through CSR. It focuses on innovation, biodiversity, and closed-loop supply chains, while reviewing global sustainability challenges and opportunities.



## Building Services Engineering Management (Elective 1)

Level: EQF Level 7  
Credits: 10 ECTS

The module is designed to provide a comprehensive understanding of the key elements and processes involved in building management and how to optimize them for enhanced environmental sustainability.



## Environmental Impact Assessment (Elective 2)

Level: EQF Level 7  
Credits: 10 ECTS

The Environmental Impact Assessment module offers in-depth knowledge for evaluating and mitigating environmental impacts in development projects.



## Research Methods

Level: EQF Level 7  
Credits: 8 ECTS

This module emphasizes research ethics, empowering learners to address ethical considerations and enable independent research using quantitative and qualitative techniques.



## Capstone Project

Level: EQF Level 7  
Credits: 12 ECTS

This module will equip learners to create a usable project through which they can integrate, synthesize, and demonstrate all their knowledge in a multi-faceted way to potential employers.

# Assessment Method

Each module will be assessed through a combination of formative and summative assessments. Formative assessment will follow a continuous assessment strategy that will include unit-wise assessments, followed by a summative assessment that is formulated to be more aligned with personal reflection questions that are mapped against the expected learning outcomes of the module.

Capstone Project will be supported by a supervisor appointed by UniAthena, and the learner is expected to submit an extensive report of 12,000 words.

## Admissions & Eligibility

### Entry Routes

#### Academic Route:

A bachelor's degree from an accredited university (or academic equivalent) in any subject.

#### Mature Entry Route:

If you don't have a Bachelor's degree, you can apply through our mature entry route. You'll need to provide evidence of 5 years (Minimum) of relevant managerial work experience, along with certificates of your highest diplomas/degrees/professional certifications, and an updated resume. Applications are assessed on a case-by-case basis. Please send these details to [admissions@uniathena.com](mailto:admissions@uniathena.com). Applicants should be 23 years of age or above. Admission through the Mature Entry Route will be subject to the discretion of the UniAthena and the respective Awarding Bodies/Universities. Applicants admitted to the program via the Mature Entry Route are required to obtain their Postgraduate Diploma Certificates as a mandatory step.

#### English Proficiency:

If you are not a native speaker, you should have an appropriate English proficiency level, e.g., an IELTS score of 5.5 or equivalent in all bands, or possess a bachelor's degree delivered and assessed in English, or proof of work experience in an English-speaking environment.



# Fees & Payment Plans

## Fixed Plan

Registration Fees	<b>\$ 500</b> (To Start With The Course)
Course Fee	<b>\$ 3800</b> (To Be Paid on A Monthly Basis, \$380 Per Month, Total 10 Installments)
PGD-CIQ Certification Fee	<b>\$ 300</b> (On Completion Of Course Modules)
Course Certification Fee	<b>\$ 1000</b> (To Be Paid Upon Successful Completion Of The Program)
<b>Total Fee</b>	<b>\$ 5600</b>
CMI Certificate Fee	<b>\$ 300</b> (Optional)

## Flexible Plan

Module Fee	<b>\$ 4000</b> (\$500 per Module, Total 8 Modules)
Capstone Project Fee	<b>\$ 1000</b> (To Be Paid In 2 Installments Of \$500 Each)
PGD-CIQ Certification Fee	<b>\$ 300</b> (On Completion Of Course Modules)
Course Certification Fee	<b>\$ 1000</b> (To Be Paid Upon Successful Completion Of The Program)
<b>Total Fee</b>	<b>\$ 6300</b>
CMI Certification Fee	<b>\$ 300</b> (Optional)

# Testimonial

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## Mathew Utoni

Electronic and Electrical  
Engineer  
Nampower

## MBA in Energy Management

Batch 2024

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“The quality of education and the flexibility of the programme make it an ideal choice for career-oriented individuals.”

UniAthena’s MBA in Energy Management program exceeded my expectations and equipped me with valuable knowledge and skills that will serve me well in my day-to-day tasks.

The quality of education and the flexibility of the programme make it an ideal choice for career-oriented individuals.

I extend my heartfelt thanks to the entire UniAthena team for their remarkable efforts in ensuring an exceptional educational journey, and I strongly endorse UniAthena’s programs.

# International Advantage

## Study remotely, Graduate in Italy:

Attend the prestigious GMU convocation in Rome as a UniAthena graduate. Join a diverse, global network and benefit from international recognition of your credentials.



# Our Esteemed Academic and Professional Affiliations

## Guglielmo Marconi University, Italy



Guglielmo Marconi University (GMU) is based in Rome, Italy, and is recognized by the Ministerial Decree of March 1, 2004. GMU's main campuses are based in Rome and are located around the Prati and Vatican neighbourhoods. Currently, GMU has more than 16,000 learners enrolled in graduate and postgraduate programs, 300 faculty members, and a team of 200 expert advisors.

The central administrative offices, studios, academic departments, and the majority of the university facilities are situated on the main campus. GMU distinguishes itself through its operational blended format, which combines online and traditional academic programs. This

format provides learners with a valuable experience both online and offline, by preserving face-to-face interactions with professors, seminars, and lessons within the athenaeum and granting access to the intranet and institutional resources.

Since 1999, Italian universities have abided by the 'Bologna Process', launched with the Bologna Declaration of 1999 and defined by the European Higher Education Area (EHEA). In relation to this reform, the university is a system organized into 3 cycles: bachelor's degrees, Master degrees, and doctorates in different schools.



# Cambridge International Qualifications, UK



Cambridge International Qualifications (CIQ), UK, is a professional awarding body based in the United Kingdom. CIQ is founded on the vision of helping individual learners and employers in attaining quality accredited awards. With centers across the Middle East, Europe, and the African region, CIQ is a proud certification partner for more than 100 organizations and has a progression pathway with some of the leading universities across the world.

CIQ offers credit-rated programs under the Scottish Credit Qualification Framework (SCQF) through the credit rating agency Scottish Qualifications Authority, which enables the learner to attain UK-regulated qualifications. Apart from the credit-rated programs, CIQ also offers stand-alone professional diploma and certification programs, which have been developed based on the current needs of the industry. CIQ also partnered with NCFE-UK (Northern Council for Further Education) and TQUK (Training Qualifications, UK) for joint certification for the courses developed by CIQ. CIQ has gained a reputation for the high-quality

support services provided to the education sector. It works with schools, colleges, universities, and corporate bodies as well as Government agencies to provide relevant, effective, and flexible programs. Their qualification and assessment framework is up-to-date, result-oriented, and meets the defined values as per international standards. CIQ qualifications are approved for progression to higher qualifications offered by International Universities around the globe.

The CIQ qualification and assessment framework has been developed in consultation with leaders from various corporate bodies, government agencies, and universities around the world. CIQ programmes are frequently assessed to enhance quality and ensure they are relevant for the rapidly changing global market, as well as career opportunities for ambitious individuals. The CIQ Qualification and assessment framework is available throughout the world and may be accessed via their "Approved Centre Network".



# Chartered Management Institute, UK



Chartered Management Institute, backed by Royal Charter, is the only Chartered body dedicated to promoting the highest standards in management and leadership excellence. CMI's management qualifications are recognized throughout the UK and Europe and provide a progressive framework that enables one to develop and broaden management skills. Their qualifications are designed in consultation with employers to meet today's demands, and therefore, it is valued by them.

Their certification is flexible. One can study locally via their 600+ approved centres or through a Distance Learning

Provider. Their resources are designed specifically for the qualification to ensure that the learner has the correct support and free access to all key membership services for the duration of their study. Practical help whenever you need it; tools and techniques to save time and stress; new ways to enhance your professional reputation; qualifications that show the world you mean business – that's what CMI is all about.



## How to **Apply**



**Register** for a free 7-day trial on the UniAthena **MBA in Energy Management**



**Submit** your online enrollment application.



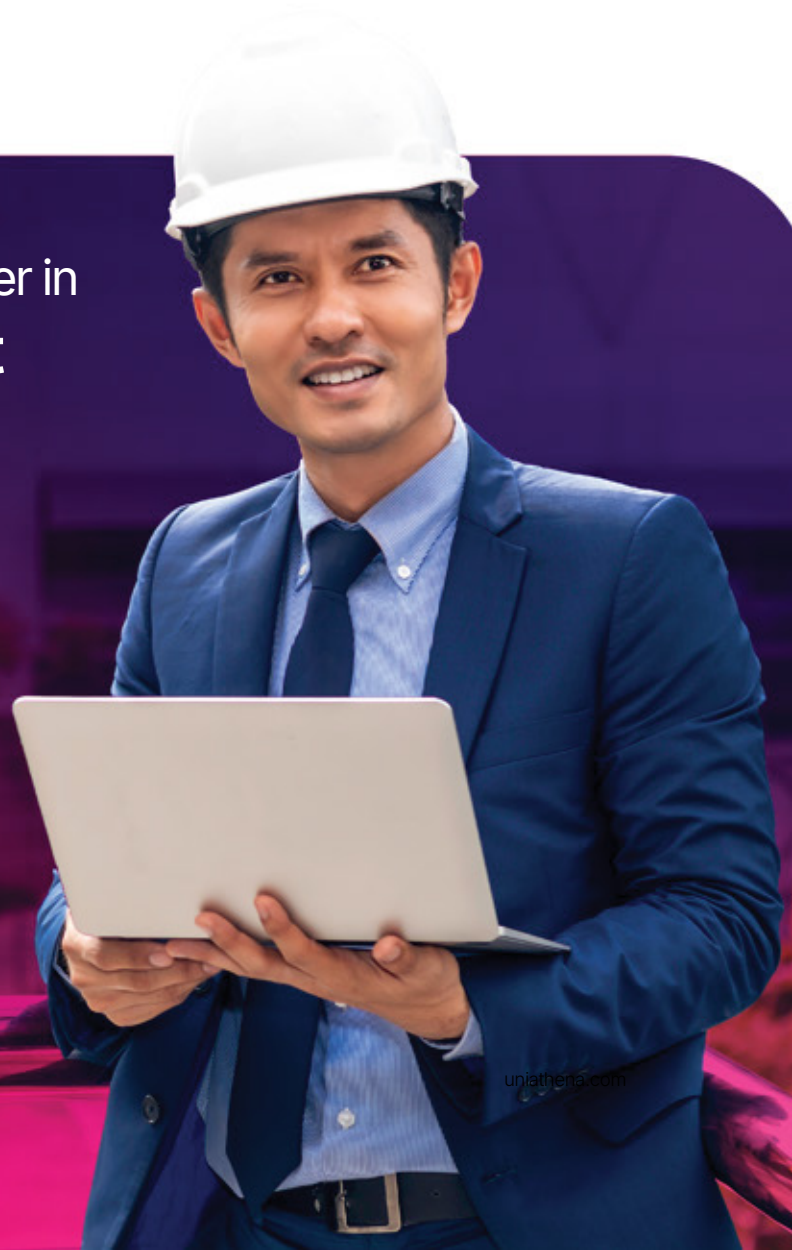
**Begin** your MBA once your admission is approved and the first payment is completed.

## Contact & **Next Steps**

Ready to advance your career in **Energy Management** with UniAthena?

Begin your journey to **Global Leadership and Specialized Expertise** today.

**APPLY NOW**



They chased  
their dreams.

**Now it's  
your turn.**

**uniathena**

ATHENA GLOBAL EDUCATION

## UK

### **Athena Global Education LTD**

Magdalen Centre,  
Robert Robinson Avenue,  
Oxford, OX4 4GA, UK  
Phone : 01865 784299

## UAE

### **Athena Global Education FZE**

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Sharjah, UAE  
Phone : +971 55 879 5492

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